Northwest Florida State College

Memo

To: Board of Trustees

From: Dr. Devin Stephenson

Date: January 21, 2020

Re: ITB 2019-2020-02: Radiography Equipment

Sealed proposals for Bid ITB 2019-2020-02: Radiography Equipment were opened on Wednesday, January 8, 2020 at 2 p.m. The following proposals were received:

- Capital X-ray, Inc. Tallassee, AL
- RTI Medical Systems, Inc. Dothan, AL

Based on the analysis of the bids, the committee with Grace Stewart, Director, Radiography Program, concludes that recommendation of award Priority 1 – DEL OTC Overhead with two digital panels – ROOM DR "B" with the 5-year extended service agreement and drop insurance the price is (approx..) \$264,275 and Priority 2 Mobile Unit "C" DEL MDR Mobile with Digital Panel, extended service agreement and drop insurance (approx..) \$157, 145 to RTI Medical Systems, Inc. as lowest responsible and responsive bidder. This upgrade is possible using program support from the Foundation (2F funds).

RECOMMENDATION: The Northwest Florida State College Board of Trustees approves RTI Medical Systems, Inc. for ITB 2019-2020-02.

01/21/2020

President

Date

MEMORANDUM

TO: Dr. Devin Stephenson

FROM: Grace Stewart Radiography Program Director

DATE: January 13, 2020

SUBJECT: Bid Evaluation Committee Recommendation ITB #2019-2020-02 Radiography Equipment

Sealed proposal for the above referenced item were opened on Wednesday, January 8, 2020 at 2:00 p.m.

Bids were received as follows:

Capital X-Ray. Inc. - Tallassee, AL RTI Medical Systems, Inc. - Dothan, AL

| Description | RTI MEDICAL | RTI MEDICAL | Description – comparable equipment different vendor | CAPITAL XRAY | CAPITAL XRAY |
|--|--|---|--|-----------------|---------------------|
| GE PROTEUS RADIOGRAPHIC SYSTEM-Refurbished | Program does not want refurbished equipment if possible | N/A | N/A | N/A | N/A |
| DEL OTC OVERHEAD RADWITH two DIGIAL PANELS Room "B" | 159,925 | N/A | CARESTREAM OTC with fixed and wireless digital panels | 195,850 | N/A |
| DEL MDR MOBILE WITII DIGIAL PANEL Mobile Unit "C" | N/A | 99,395 | CARESTREAM Digital Mobile X-ray | N/A | 129,950 |
| REMANUFACTURED GENERAL ELECTRIC AMX 4+ WITH DR | N/A | Program does not want refurbished equipment if possible | N/A | N/A | N/A |
| Service Agreement - 5 Year | 56,850 | 44,950 | Extended Warranty Incl Drop Insurance | 75,500 | 75,000 |
| Drop Insurance | 22.000 | 11,000 | Inc | Inc | Inc |
| Ancillary Installation (does not include moving ceiling tiles, wall in lab) | 25,500 | 1,800 | Inc | Inc | Inc |
| Total | 264,275 | 157,145 | Total | 271,350 | 204,950 |
| Total 2 pieces 421,420 | | | | | Total 2 pieces 476, |

Recommendation:

Based on the analysis of the bid, the committee with Grace Stewart, Director Radiography Program concludes the recommendation of award **Priority 1** - DEL OTC Overhead with two digital panels - ROOM DR "B" with the 5 year extended service agreement and drop insurance the price is (approx.) \$264,275.00 and **Priority 2** Mobile Unit "C" DEL MDR Mobile with Digital Panel, extended service agreement and drop insurance (approx.) \$157,145.00 to RTI Medical Systems, Inc. as lowest responsible and responsive bidder.