

**RFP 2020-2021-02 Flight Training Provider
EVALUATION CRITERIA MATRIX**

RFP Section #	Max Evaluation Points	Evaluation Criteria	Emerald Coast Aviation	Vertol Systems Company, Inc - Destin Flight Works	US Aviation Academy
E.01	20	Company Qualifications	13.4	15.6	19
E.02	20	Safety Management System/Company Safety Record	17.8	17.2	17.2
E.03	50	Proposed Solution/Scope of Services	49	45.5	40
E.04	20	Proposed Fleet of Aircraft	13.4	17.2	18.8
E.05	20	Staff FAA Certification/ Training/Maintenance Experience	17.6	18.4	15.4
E.06	50	Total Value to College/Students	36.4	46.6	40.6
E.07	30	Partnerships and Cooperative Agreements	20.4	16.7	28.4
	210	Subtotal	168	177.2	179.4
E.08	15	Finalist References	14.4	13	14
E.09	35	Proposal Finalist Visit/Interview (Optional)	19	28.4	25.6
E.10	40	Proposal Negotiation	* Per Addendum #3 - Negotiations to Follow Upon Board Approval		
	300	Proposal Total *	201.4	218.6	219